



# CONTRACTS & CHARGEBACKS SUMMIT

**Maximize Stakeholder Relationships, Navigate Class of Trade Complexities and Streamline Membership Management in an Evolving Marketplace**

November 14-15, 2019 • Hilton at Penn's Landing • Philadelphia, PA

CBI's Contracts & Chargebacks Critical Update Summit offers the unique opportunity to connect with key stakeholders on timely updates in this evolving contracting landscape. Join industry peers for incomparable networking opportunities and forward-thinking content addressing strategies for process implementation and collaboration excellence among key stakeholders. This event offers interactive dialogue, best practices and innovative models in a rapidly changing market to maximize stakeholder relationships, improve chargeback processes, navigate class of trade complexities and streamline membership management.

## GAIN STRATEGIC APPROACHES TO IMPROVE CONTRACT OPERATIONS AND IMPROVE CHARGEBACK EFFICIENCY:

- Changing dynamics impacting the commercial pricing and contracting landscape
- Enhancing communication to facilitate wholesaler, GPO and manufacturer alignment
- Updates on blockchain utilization for serialization and smart contracts
- NCPDP Working Group Standards Update for 2020
- Benchmarking and organizational best practices for membership efficiency
- Chargeback adjudication for 340B contract compliance
- Contracting best practices for mergers and acquisitions
- Chargeback management innovations, system automation and contract analytics

### PLUS! TWO INCLUSIVE WORKSHOPS:

- Implement and Operationalize Complex Contracts
- Manage Industry Operations and Chargeback Administration

## WHO YOU'LL MEET:

You will benefit from attending this event if you are a senior-level executive from a bio/pharma or medical device company with responsibilities or involvement in the following areas:



This conference will also benefit consultants and software providers that provide contract management and revenue management services to pharmaceutical companies.

"Great content and an environment where you can learn from the participants as well as the speakers."

"The discussions around GTN, contract pricing strategy at launch, and the impact of certain programs on the financial health of manufacturers were all very interesting and highly informative."